



When It Comes to SaaS Client Onboarding,

The Key is Getting It Right the First Time

Here is your quick action guide to drive success in client onboarding.

- Develop a well-designed client onboarding process

- Track process metrics

- Identify critical stakeholders on both sides

- Be consistent with the cross-team transitions between sales, onboarding to client success

- Align with & stay connected with clients throughout onboarding

- Be transparent about the onboarding progress

- Support your clients' change management process

- Provide long-term follow-up and support

- Internal and external onboarding survey and de-brief

- Never stop improving, automating, and scaling!



A successful transition from a brand-new client into a brand advocate is crucial to your mission. Setuply's comprehensive client onboarding solutions optimize onboarding profitability, accelerate time to value, and drive long-term success.

For all your client onboarding needs, don't hesitate to contact us. We're here to help.

Onboard Faster, Live Better! Say hello@setuply.com

